

How To Get Your Products Paid For

Online

How To Get Your Products Paid For outlines how to get your Isagenix products paid for using proven systems. Fill out the "Who Do You Know?" list, then plug names into You+Two and Them+2. Finally, flip over this sheet for your next steps.



Support Team

Name _____

Phone # _____

Information

Isagenix Recruiting System: IsaMovie.com
Isagenix Product Follow Up System: IsaProduct.com
Isagenix Business Training: IsagenixBusiness.com



facebook.com/Isagenix

Who Do You Know List

Over the next 2 minutes, name some people who would benefit from Isagenix products and are...

Description	Names	Description	Names
Related to you		Unhappy with their job	
A close friend(s)		Eat healthy	
Athletic		Looking for youthful aging	
Professional(s)		Positive/happy	

Select 2 people from the list above who may want to try the products and insert their names into the boxes below.



Insert their names here

YOU + TWO

1. _____ 2. _____

Earn \$50-\$160

Teach them to do the same

One Commission Week Monday-Sunday EST

Earn \$50-\$160

Insert their friends/family here

THEM + 2

1. _____ 2. _____

Earn \$100

Insert their friends/family here

THEM + 2

1. _____ 2. _____

Earn \$100

*Earning levels for Isagenix Independent Associates that appear in this publication should not be construed as representative of fixed or typical income earned with an Isagenix business, nor are they intended to represent that other Associates will eventually achieve the same level of income. Income level achievements are dependent upon the individual Associate's business skills, personal ambition, time, commitment, activity and demographic factors. For the official Isagenix earnings statement please see www.IsagenixEarnings.com.

**Complete details on IsagenixBusiness.com

1 Set the Date

- a. Achieve Crystal Manager ____/____/____ (60 days from enrollment)(\$125 bonus)(You+Two and Them+2)
- b. Achieve Crystal Director ____/____/____ (120 days from enrollment) (\$375 bonus)(You+Two and Them+2 - 3X's)
- c. Achieve Crystal Executive ____/____/____ (180 days from enrollment) (\$500 bonus)(You+Two and Them+2 - 5X's)

2 Call Your “Who Do You Know?” List and say this...

“Hey, _____. It’s _____.”

“I don’t know where I caught you in your day, but I thought of you because you’re (Insert description from the “Who Do You Know?” list). Can you do me a favor? Are you in front of a computer?” if they say no, say...“Can you be? This will take about three minutes. Go to IsaMovie.com that’s I-S-A-M-O-V-I-E dot C-O-M. Are you there? Okay, so I want to give you a taste of a project I’m involved in. Will you watch ‘Experience Isagenix’ and let me know if you have any interest in learning more?” Let them answer. “Great! When is a good time I can call you back at (insert time options)? Can you be in front of your computer? Thanks!”

3 Follow up

Once someone has watched “Experience Isagenix,” call them back on the date and time you set up. Say... “Hey, _____. It’s _____.
Remember I asked you to watch that video called ‘Experience Isagenix?’” Let them respond. “Did you get a chance to do that?” Let them respond. “Great! Did you like what you saw?”

“Yes?”

“Are you open to receiving more information?”

“Yes?”

“Go to www.WhyIsagenix.com. Are you there? Now press pause. I love this video and it will really help you to understand if this is something you want to be a part of. I’m going to call you back in 20 minutes and we can see how you would like to get started.”

*If they say no, ask for referrals. Say “Do you know someone who would be interested?”

4 Enroll

Call them back. “Hey _____, it’s _____, So, did you watch the video?” Let them respond. “Do you think you have enough information to get started today?”

“Yes?”

Enroll them! Ask what their goal is. Say...“How much money do you have to invest in your business?”

Price Point	Goal	Pak Suggestion
\$2,400	Wealth Creation	Gold Pak
\$600	Wealth Creation	Silver Pak
\$400	Energy and Performance	Complete Energy and Performance Pak
\$400	Weight Loss	Complete Weight Loss Pak
\$300	Energy and Performance	Basic Energy and Performance Pak
\$300	Weight Loss	Basic Weight Loss Pak

5 Support

Introduce your new Associate to the pak they ordered on IsaProduct.com, show them IsagenixBusiness.com and e-mail them the “How To Get Your Products Paid For” sheet.